

A THREE-STEP FRAMEWORK

The HarborWay Foundations Continuity Framework

Learn how mission-driven leaders can navigate economic shifts without sabotaging future growth using the HarborWay Foundations Continuity Framework.



01

STEP 1

Separate Core Infrastructure from Variable Volume

- Distinguish baseline fixed operational capacity from fluctuating transactional demand.
- Protect essential governance, compliance, and primary delivery systems from short-term budget cuts.
- Design operations that scale variable costs up or down without collapsing the central delivery engine.



02

STEP 2

Address Controllables and Accommodate Uncontrollables

- Streamline duplicated administrative processes and eliminate redundant overhead.
- Revisit viable “parking lot” ideas that can be deployed using existing internal resources.
- Build multi-year scenarios to buffer against uncontrollable macro trends like demographic shifts or funding compression.



03

STEP 3

Repurpose and Reposition Legacy Assets

- Reframe existing products and services to match new buyer priorities rather than discarding proven work.
- Upskill internal teams to deploy repositioned assets quickly without expensive external hires.
- Shift messaging to position offerings as critical market infrastructure rather than isolated features.